



NEW MEXICO REAL ESTATE COMMISSION

New Mexico Real Estate Commission Course Numbering System

- Each course has 8 numbers.
- The first number is 1 (pre-licensing), 2 (continuing education) or 3 (one-time approval).
- The second number is 1 (basic) or 2 (advanced). One-time approval courses are not categorized as basic or advanced so the second number for one-time courses is 0.
- The third number is two digits based on the category of the course.
 - 01 – Real Estate Laws
 - 02 – Real Estate Principles and Practices
 - 03 – Technology
 - 04 – Appraisal
 - 05 – Finance
 - 06 – Property Management
 - 07 – Disclosures
 - 08 – Environmental Issues
 - 09 – Construction and Development
 - 10 – Taxation
 - 11 – Business Planning and Documentation
 - 12 – Ethics
 - 13 – Sales Skills
 - 14 – Commercial
 - 15 – Other
- The fourth number is three digits based on the number of courses in the category.
- The fifth number is based on 1 (live in classroom course or a live distance (i.e zoom or other live distance technology;) or 2 (On Demand).

For example: Building a Strategic Business Plan – 2 (CE) 1 (basic) 11 (Business Planning and Documentation) 001 (first course in category 11) 1 (live in classroom)
Building a Strategic Business Plan – Course Number 21110011